

# REQUEST FOR PROPOSAL

## CLAY COUNTY SHERIFF'S OFFICE INMATE DENTAL EXAMINATIONS & SERVICES RFP # B20-003



Clay County Sheriff's Office  
901 North Orange Avenue  
P.O. Box 548  
Green Cove Springs, FL 32043  
(904) 529-6029  
Fax (904) 529-6482  
Website: <http://www.claysheriff.com>  
Date of Issue: February 11, 2020  
Proposal Due Date: March 24, 2020

**CALENDAR OF EVENTS**

Listed below are the important dates and times by which the actions noted must be completed. If the Sheriff's Office finds it necessary to change any of these dates or times, the change will be accomplished by addendum. All dates are subject to change.

| <b><u>ACTION</u></b>              | <b><u>COMPLETION DATE</u></b> |
|-----------------------------------|-------------------------------|
| Issue RFP                         | February 16, 2020             |
| Pre-Proposal Submittal Conference | NONE                          |
| Proposals Due                     | March 24, 2020                |
| Committee Recommendation          | Est. March 25, 2020           |
| Contract Signed                   | Est. April 7, 2020            |
| Services Estimated Start Date     | April 8, 2020                 |

For information concerning procedures for responding to this Bid, contact the Purchasing Manager, Rhonda Sanders by email [rsanders@claysheriff.com](mailto:rsanders@claysheriff.com) or at (904) 529-6029.

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**CLAY COUNTY SHERIFF'S OFFICE  
INVITATION  
REQUEST FOR PROPOSAL**

**NOTICE IS HEREBY GIVEN** that the Clay County Sheriff's Office (CCSO) invites and will receive sealed Proposals from qualified companies to perform the following work which is described in detail in the Request for Proposal (RFP) specifications.

**REQUEST FOR PROPOSAL (RFP) #: B20-003**

**PROJECT NAME: CCSO Inmate Dental Examinations & Services**

**PRE-PROPOSAL CONFERENCE: NONE**

**LOCATION:** Clay County Sheriff's Office  
901 North Orange Avenue  
Green Cove Springs, Florida 32043

**RFP OPENING LOCATION:** Clay County Sheriff's Office  
901 North Orange Avenue  
Green Cove Springs, Florida 32043

**RFP SUBMITTAL DEADLINE DATE & TIME: March 24, 2020 @ 4:00pm.**

The CCSO is using a Request for Proposal for this project and will award a contract to the Proposer the CCSO finds, in its sole discretion, best meets the long term needs of the CCSO.

Specifications and RFP documents are available by downloading a bid package from [www.claysheriff.com](http://www.claysheriff.com) under the Do Business section of the Finance Department page or calling the Purchasing Section at (904) 529-6029.

All Proposers should ensure that the proposal is both complete and accurate. The CCSO may require additional information or data from any of the Proposers. An Evaluation Committee appointed by the CCSO will evaluate Proposals.

The Proposal Evaluation Committee selected by the CCSO will fairly consider all Proposals. The Proposal Evaluation Committee will perform a review of Proposals received from Proposers to determine completeness and responsiveness to the principal components of the technical, financial and legal requirements of the RFP. Request for clarification letters may include, but are not limited to, the following: commitment of project team members; performance guarantees and standards; project guarantor commitments; proposers interpretation of proposed CCSO organization and business entity relationships, operations, project schedules, phasing methods and payment schedules; and letters of credit, performance bonds and insurance requirements. The Proposal Evaluation Committee will make a recommendation to the Sheriff following the Proposal Evaluation Committee's review of all Proposals and consideration of any additional evidence or data desired by the Proposal Evaluation Committee.

Qualified companies are invited to deliver one clearly marked original and five (5) copies of their Proposal, in a sealed envelope marked “**Request for Proposal (RFP) #: B20-003, Project Name: CCSO Inmate Dental Examinations & Services**” and delivered, to the CCSO Purchasing Section, 901 North Orange Avenue, Green Cove Springs, Florida 32043. The CCSO assumes no responsibility for Proposals received after the proposal deadline identified above, or delivered to any office or location other than that specified herein, whether due to mail delay, courier mistake, mishandling or any other reason. Late Proposals will be held unopened and will not be considered for award.

All questions, comments, or concerns about this RFP must be submitted in writing to Rhonda Sanders, Purchasing Manager, Clay County Sheriff’s Office, 901 North Orange Avenue, Green Cove Springs, FL 32043. Rhonda Sanders is the only designated representative of the CCSO authorized to respond to comments, questions, and concerns. The CCSO will not respond to comments, questions or concerns addressed to any person other than Rhonda Sanders. If the CCSO determines that a particular comment, question or concern necessitates a global response to all Proposers, the CCSO will issue a clarifying memorandum or addendum. The final day that the CCSO will accept questions will be five business days prior to the proposal submittal deadline date.

The CCSO reserves the right to accept or reject any and/or all Proposals, to waive irregularities and technicalities, and to request re-submission. Any sole response received by the submission date may or may not be rejected by the CCSO depending on available competition and timely needs of the CCSO.

The CCSO reserves the right to select a company with or without interviews, and may decide to select any of the companies submitting qualification packages. The CCSO reserves the right to award the contract to a responsible Proposer submitting a responsive Proposal, with a resulting negotiated agreement that is most advantageous and in the best interests of the CCSO.

The CCSO shall be the sole judge of the Proposal, and the resulting negotiated agreement that is in its best interest and its decision shall be final. Also, the CCSO reserves the right to make such investigation, as it deems necessary, to determine the ability of any Proposer to perform the work or service requested.

**PROPOSAL ACKNOWLEDGEMENT FORM****Request for Proposal (RFP) #: B20-003**  
**Project Name: CCSO Inmate Dental Examinations & Services**

All Proposers must register receipt of a Solicitation with the CCSO. By completing and returning this form, you are registering receipt of this solicitation with the CCSO and requesting notification of Addenda that may be issued regarding this solicitation.

The CCSO will attempt to notify all prospective Proposers of Addenda issued to the solicitation. However, it shall be the responsibility of the Proposer, prior to submitting their response, to either:

1. Visit [www.claysheriff.com](http://www.claysheriff.com) to view the solicitation and download all issued Addenda; or
2. Contact the Purchasing Section to determine if Addenda were issued.

Proposers must acknowledge and incorporate the Addenda into their response.

Please be advised that the CCSO will post Addenda, in Adobe format, with the corresponding on-line solicitation.

COMPANY NAME: \_\_\_\_\_

CONTACT PERSON: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY, STATE AND ZIP: \_\_\_\_\_

PHONE NUMBER: \_\_\_\_\_

FAX NUMBER: \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_

*FAX THIS COMPLETED REGISTRATION FORM TO: (904) 529-6482; ATTN:  
Purchasing Manager*



## GENERAL CONDITIONS

### DEFINED TERMS

Terms used in this Request for Proposal are defined and have the meaning assigned herein.

**Addenda** means a written change to a solicitation.

**Bid** shall refer to any offer(s) submitted in response to this Invitation to Bid.

**CCSO** refers to the Clay County Sheriff's Office, a sub-division of the Clay County Board of County Commissioners.

**Contract** means the agreement to perform the services set forth in this solicitation.

**Contractor** means the Vendor to which award has been made.

**Modification** means a written change to a Contract.

**Pre-Award Documents** means those forms, insurance, permits, and licensures needed to begin work on behalf of the CCSO.

**Proposal Evaluation Committee** means the CCSO staff appointed to evaluate the Bids received in response to this RFP.

**Proposer** means anyone Vendor submitting a Bid in response to the RFP.

**Responsive Bid** means a bid that contains no exceptions or deviations from the terms, conditions, and specifications set forth in the RFP.

**Responsible Bidder** means a Proposer that has the capacity and capability to perform the work required under the RFP, and is otherwise eligible to become a Contractor.

**RFP** refers to this Sealed Request for Proposal including all issued addenda.

**Solicitation** refers to the entire RFP package and the Proposer's Proposal as a response to this RFP.

**Proposal** refers to all documentation and information as submitted by the Proposer in response to this solicitation.

**Vendor** means any entity responding to this RFP who is capable of submitting a Responsive and Responsible bid.

For purposes of this Invitation to Bid the words "shall", "must", or "will" are equivalent in this Invitation to Bid and indicate a mandatory requirement or condition, the material deviation from which shall not be waived by the County. A deviation is material if, in the CCSO's sole discretion, the deficient response is not in substantial accord with this Invitation to Bid's mandatory requirements. The words "should" or "may" are equivalent in this Invitation to Bid and indicate very desirable conditions, or requirements but are permissive in nature.

### 1. PROPOSER REGISTRATION

Proposers who obtain solicitation documents from sources other than the CCSO or download from any other source must officially register receipt of the solicitation with the CCSO's Purchasing Section in order to be placed on the notification list for any forthcoming

addendum or other official communications. Failure to register as a prospective Proposer may cause your Proposal to be rejected as non-responsive if you have submitted a response without acknowledgment of issued Addenda.

## **2. CONTACT**

All prospective Proposers, their agents, and associates are hereby instructed not to contact any CCSO member or CCSO official other than the contact person indicated on page 1 above regarding this solicitation or their Proposal at any time prior to the final evaluation and recommended ranking by the CCSO staff for this project. Failure to comply with this provision shall be cause for rejection of your Proposal.

## **3. ADDENDA AND INQUIRIES**

3.1 If there is any doubt as to the true meaning of the specifications and information provided, Proposers may submit written or faxed inquiries regarding this solicitation to the Purchasing Manager, Purchasing Section, 901 North Orange Avenue, Green Cove Springs, FL 32043, Fax No. (904) 529-6482. The CCSO will respond to written or faxed inquiries received at least five (5) CCSO business days prior to the RFP due date. Inquiries must reference the date and time of opening, and the RFP number. Failure to comply with this condition shall result in the Proposer waiving their right to dispute the specifications and information provided in the solicitation document.

3.2 Any change to this solicitation shall be made by Addenda duly issued to each registered Proposer.

Receipt of such Addenda must be so noted on or within your response. It is the Proposer's responsibility to make contact through the Internet or phone to determine if Addenda have been issued.

3.3 Oral Inquiries: The CCSO will not respond to oral inquiries.

## **4. PUBLIC OPENING**

Proposals shall be received in the Purchasing Section, 901 North Orange Avenue, Green Cove Springs, FL 32043 by the date and time indicated on Page 1 of these documents. As soon as possible thereafter, the names of Proposers shall be read off at the CCSO.

## **5. DELAYS**

The CCSO, at its sole discretion, may delay the scheduled due dates indicated above if it is to the advantage of the CCSO to do so. The CCSO will notify Proposers of all changes in scheduled due dates by written Addenda.

## 6. PROPOSAL SUBMISSION AND WITHDRAWAL

### 6.1 Address to send Proposal:

**Clay County Sheriff's Office  
Attention: Rhonda Sanders  
Purchasing Section  
901 North Orange Avenue  
Green Cove Springs, FL 32043**

6.2 The outside of the envelope/container must be marked as **Request for Proposal (RFP) #: B20-003, Project Name: CCSO Inmate Dental Examinations & Services**. The envelope/container must also include the Proposer's name and return address.

6.3 Proposals may be withdrawn by an appropriate document duly executed (in the manner that a Proposal must be executed) and delivered to the place where Proposals are to be submitted at any time prior to the deadline for submission. A request for withdrawal or a modification must be in writing and signed by a person duly authorized to do so. Evidence of such authority must accompany the request for withdrawal or modification. Withdrawal of a Proposal will not prejudice the rights of a Proposer to submit a new Proposal prior to the opening date and time. After expiration of the period for receiving Proposals, no Proposal may be withdrawn or modified.

6.4 **Withdrawal of Proposals after Opening Date:** Proposals, once opened, become the property of the CCSO and will not be returned to the Proposer. Proposals not so withdrawn before the opening constitute an irrevocable offer for a period of ninety (90) days to provide

the CCSO the services set forth in these specifications until one or more of the Proposals have been accepted by CCSO staff. No Proposer may withdraw their Proposal during this ninety (90) day period.

6.5 **Number of Proposal Copies:** Proposers shall submit one (1) original and five (5) complete copies of the Proposal complete with all supporting documentation (i.e. photographs, drawings, and exhibits) in a sealed envelope/container marked as noted above.

6.6 **Proposal Is Not Binding:** The Proposer understands that responding to this solicitation does not constitute an agreement or contract with the Proposer. A Proposal is not binding until Proposal is reviewed and accepted by the appropriate level of authority and both parties execute a contract.

6.7 **Responsibility for getting a Proposal to the CCSO** on or before the specified date and time is solely and strictly that of the Proposer. The CCSO will not be responsible for any delay, for any reason whatsoever. Proposals by telephone, telegram, facsimile machines, and Internet, will not be acceptable. Proposals must be received and stamped on the outside of the envelope with the time and date, in the Purchasing Section by the date and time specified for opening.

6.8 **LATE PROPOSALS** – Proposals received after the date and time of the opening will not be opened or considered. It will be the Proposer's responsibility to make arrangements

for the return of their Proposal at their expense.

## **7. PROPOSAL PREPARATION COST**

The CCSO shall not be liable for any expense incurred in connection with preparation of a Proposal to this document. Proposers should prepare a straightforward and concise description of the Proposer's ability to meet the requirements of this document.

## **8. ACCURACY OF PROPOSAL INFORMATION**

Any Proposer, who states in their Proposal any information that is determined to be substantially inaccurate, misleading, exaggerated, or incorrect, shall be disqualified from consideration.

## **9. LICENSES**

Licensed and Certified: Proposers, both corporate and individual, must be fully licensed and certified for the type of work to be performed in the state of Florida at the time of Proposal and during the entire contract time.

## **10. POSTING OF NOTICE OF INTENT**

A Request for Proposal identifies a potential CCSO need or requirement for contracted goods or services and constitutes a notice of intent for award by posting the RFP on the CCSO's Website. Advertising for responses to RFPs in local newspapers also advises or provides a notice of intent.

## **11. PUBLIC RECORDS/TABULATION**

Proposals are not public records, subject to the provisions of Florida State Statutes, Chapters 119 and 120, until such time as notice of a decision or intended decision

is provided, or within ten (10) days after the solicitation opening, whichever is earlier. A copy of the tabulation results will be forwarded upon receipt of a stamped, self-addressed envelope. An electronic tabulation will be posted on the CCSO Website at [www.claysheriff.com](http://www.claysheriff.com).

## **12. RESERVED RIGHTS**

12.1 The CCSO reserves the right to waive formalities in any Proposal, and to reject any or all Proposals in whole or in part, with or without cause and/or to accept the Proposal that in the CCSO's judgment will be in the best interest of the CCSO. The CCSO specifically reserves the right to reject any conditional Proposal.

12.2 To the extent permitted by applicable state and federal laws and regulations, CCSO reserves the right to reject any and all Proposals, to waive any and all informalities not involving price, time or changes in the work with the successful Proposer, and the right to disregard all nonconforming, non-responsive, unbalanced or conditional Proposals. Proposals will be considered irregular and may be rejected, if they show serious omissions, alterations in form, additions not called for, conditions or unauthorized alterations, or irregularities of any kind.

12.3 CCSO reserves the right to reject the Proposal of any Proposer if CCSO believes that it would not be in the best interest of the CCSO to make an award to that Proposer, whether because the Proposal is not responsive or the Proposer is unqualified or of doubtful financial ability or fails to meet any other pertinent standard or criteria established by CCSO.

**13. INSURANCE**

Refer to Insurance Requirements in Section 3.06 and Attachment A of this RFP.

**14. INDEMNIFICATION/HOLD HARMLESS**

The Proposer shall defend, indemnify and hold the CCSO, the CCSO's representatives or agents, and the officers, directors, agents, employees, and assigns of each harmless for and against any and all claims, demands, suits, judgments, damages to persons or property, injuries, losses or expenses of any nature whatsoever arising directly or indirectly from or out of any negligent act or omission of the Proposer, its sub-consultants and their officers, directors, agents or employees; any failure of the elected company to perform its services hereunder in accordance with generally accepted professional standards; any material breach of the elected company's representations as set forth in the Proposal or any other failure of the selected company to comply with the obligations on its part to be performed under this contract.

**15. PUBLIC ENTITY CRIMES / NON-COLLUSIVE AFFIDAVIT**

15.1 Each Proposer shall complete the Non-Collusive Affidavit, and the Public Entity Crimes Form and shall submit the forms with the Proposal. CCSO considers the failure of the Proposer to submit these documents to be a major irregularity and may be cause for rejection of their Proposal.

15.2 A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a response on a contract to provide

any goods or services to a public entity, may not submit a response on a contract with a public entity for the construction or repair of a public building or public work, may not submit responses on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

15.3 Termination for Cause: Any Agreement with the CCSO obtained in violation of this Section shall be subject to termination for cause. A sub-contractor who obtains a subcontract in violation of this Section shall be removed from the Project and promptly replaced by a sub-contractor acceptable to the CCSO.

**16. GRATUITIES AND KICKBACKS**

16.1 Gratuities: It is unethical for any person to offer, give, or agree to give any employee or for any employee to solicit, demand, accept or agree to accept from another person, a gratuity or an offer of employment in connection with any decision, approval, disapproval, recommendation, preparation of any part of program requirement or a purchase request, influencing the content of any specification or procurement standard, rendering of advise, investigation, audit, or in any other advisory capacity in any proceeding or application, request for ruling, determination claim or controversy, or other particular matter,

pertaining to any program requirement or an Agreement or subcontract, or to any solicitation or Proposal therefore.

16.2 Kickbacks: It shall be unethical for any payment, gratuity, or offer of employment to be made by or on behalf of a sub-contractor under a contract to Contractor or higher tier sub-contractor any person associated therewith, as an inducement of the award of a subcontract or order.

16.3 Contract Clause: The prohibition against gratuities and kickbacks prescribed in this section shall be conspicuously set forth in every contract and subcontract and solicitation therefore.

## **17. EQUAL EMPLOYMENT OPPORTUNITY CLAUSE**

Proposer shall be in compliance with Executive Order 11246 Equal Opportunity as amended by Executive Order 11375, and as supplemented by the Department of Labor Regulations as applicable.

## **18. CONFLICT OF INTEREST**

No employee of an agency acting in his or her official capacity as a purchasing agent, or public officer acting in his or her official capacity, shall either directly or indirectly purchase, rent, or lease any realty, goods, or services for his or her own agency from any business entity of which the officer or employee or the officer's or employee's spouse or child is an officer, partner, director, or proprietor or in which such officer or employee or the officer's or employee's spouse or child, or any combination of them, has a material interest. Nor shall a public officer or employee, acting in a private capacity, rent, lease, or sell any realty, goods, or services to the officer's or employee's

own agency, if he or she is a state officer or employee, or to any political subdivision or any agency thereof, if he or she is serving as an officer or employee of that political subdivision. The foregoing shall not apply to district offices maintained by legislators when such offices are located in the legislator's place of business or when such offices are on property wholly or partially owned by the legislator. This subsection shall not affect or be construed to prohibit contracts entered into prior to:

18.1 October 1, 1975.

18.2 Qualification for elective office.

18.3 Appointment to public office.

18.4 Beginning public employment.

## **19. DRUG FREE WORKPLACE:**

The CCSO has adopted a policy in observation of the Drug Free Work Place Act of 1988. Therefore, it is unlawful to manufacture, distribute, disperse, possess, or use any controlled substance in the CCSO workplace.

The CCSO requires the attached Drug Free Workplace Affidavit to accompany your response. This form has been adopted by the CCSO in accordance with the Drug Free Workplace Act. The CCSO will not disqualify any respondent who does not concur with the affidavit. The Drug Free Workplace Affidavit is primarily used as tiebreaker when two or more separate entities have submitted Proposals at the same price, terms and conditions.

## **20. APPLICABLE LAWS**

Interested parties are advised that all CCSO contracts and/or documentation pertinent to this solicitation are subject in full or in part to all legal requirements provided in applicable Clay County Ordinances, State Statutes, and Federal Regulations. Uniform Commercial Code,

Chapter 672, Florida State Statutes shall prevail, as the basis for contractual obligations between the Proposer and the CCSO for any terms and conditions not specifically stated within the context of this contract.

## **21. COMPETENT PERSONNEL**

Competent Personnel - All interested companies are to warrant that services shall be performed by skilled and competent personnel to the highest professional standards in this scope of work.

## **22. EXAMINATION OF CONTRACT DOCUMENTS AND SITE**

22.1 Before delivering a Proposal, each Proposer must (a) consider federal, state and local laws, ordinances, rules and regulations that may in any manner affect cost, or performance of the work, (b) study and carefully correlate the Proposer's observations with the solicitation documents; and notify the Purchasing Manager of all conflicts, errors and discrepancies, if any, in the solicitation documents.

22.2 The Proposer, by and through delivering a Proposal, agrees that they shall be held responsible for having familiarized themselves with the nature and extent of any local conditions that may affect the services to be done or equipment to be furnished.

## **23. SPECIFICATIONS**

23.1 The apparent silence of the specification as to any detail, or the apparent omission from it of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practice is to prevail and that only

material and workmanship of the finest quality are to be used. All interpretations of the Specifications shall be made on the basis of this statement.

23.2 For the purpose of evaluation, the Proposer must indicate any variance or exceptions to the stated Specifications, no matter how slight. Deviations should be explained in detail. Absence of variations and/or corrections will be interpreted to mean that the Proposer meets all the Specifications in every respect.

## **24. CANCELLATION CLAUSE**

Failure to comply with any of the terms, conditions, specifications and/or service requirements will be just cause for termination of this contract by a thirty (30) day written notice of intent forwarded to the successful Proposer.

## **25. ACCEPTING CONTENT OF PROPOSAL**

By delivering a Proposal in response to this solicitation document, the Proposer certifies that they have fully read and understand the context of the solicitation document and have full knowledge of the scope, nature, and detailed requirements of services and/or commodities to be provided and performed. Proposals shall be returned in the sequential manner as requested in the "Proposal Format and Requirements" section of this solicitation.

## **26. TAXES**

The negotiated cost shall include all freight, handling, delivery, surcharges or other incidental charges that may be required to provide the services or deliver the commodities. The CCSO is exempt from the payment of Federal and State taxes, including sales tax. Your cost

Proposal shall not include sales tax to be collected from the CCSO. The CCSO's sales tax exemption is not available to you for items you purchase, regardless of whether these items will be transferred to the CCSO.

## **27. ASSIGNMENT**

27.1 Successful Proposer shall not assign, transfer or subject the Contract or its rights, title or interests or obligations therein without CCSO'S prior written approval.

27.2 Violation of the terms of this paragraph shall constitute a breach of the Contract by Successful Proposer and CCSO may, at its discretion, cancel the Contract and all rights, title and interest of Successful Proposer shall thereupon cease and terminate.

## **28. SOLICITATION FORMS**

28.1 If the Proposer cannot meet a service or equipment requirement, then the phrase "not available" should be entered on the Proposal Form for that service requirement. In the case of a "not available" remark, the Proposer may offer an alternative service. Alternate Proposals may be submitted for consideration. It will be at the CCSO's sole discretion to accept or

reject any and all alternate Proposals received.

28.2 This solicitation presents the CCSO's minimum requirements under present methods of operation. Responses to this request should address these requirements, but Proposers are encouraged to suggest any additional services or commodities, which in their opinion, would be in the best interest of the CCSO.

28.3 Proposals may be delivered, which deviate from the requirements herein, providing that they are clearly identified as alternate Proposals and providing further that it can be demonstrated that stated requirements are substantially improved or are not compromised or prejudiced by such deviations; and, that it would be clearly in the interest of the CCSO that an alternative Proposal be considered. Such alternative Proposals will be provisionally accepted for consideration, subject to the reserved right of the CCSO to make the determination whether the above stated conditions for alternate Proposals have been satisfied and subject further to the reserved right of the CCSO to accept or reject these Proposals upon the basis of the determination.

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## **SECTION ONE INTRODUCTION AND INSTRUCTIONS**

### **1.01 – Return Mailing Address, Contact Person, Telephone, Fax Numbers and Deadline for Receipt of Proposals**

Proposers must submit one original and five (5) copies of their Proposal, in writing, to the Purchasing Manager in a sealed envelope. It must be addressed as follows:

**Clay County Sheriff's Office  
Attention: Rhonda Sanders  
Purchasing Section  
901 North Orange Avenue  
Green Cove Springs, FL 32043  
Request for Proposal (RFP) #: B20-003  
Project Name: CCSO Inmate Dental Examinations & Services**

Proposals must be received no later than 4:00 P.M., Florida time on the date on the cover, page 1. Fax or oral proposals are not acceptable.

A Proposer's failure to submit its Proposal prior to the deadline will cause the Proposal to be disqualified. Late Proposals or amendments will not be opened or accepted for evaluation. There will be no exception to this rule.

Purchasing Manager: Rhonda Sanders – Phone 904-529-6029, Fax 904-529-6482

### **1.02 – Contract Term and Work Schedule**

The contract term and work schedule set out herein represent the CCSO's best estimate of the schedule that will be followed. If a component of this schedule, such as the opening date, is delayed, the rest of the schedule will be shifted by the same number of days.

The initial term of this contract will be thirty-six (36) months beginning on the date a contract is executed by both parties. In addition, The Sheriff's Office intends to include in the contract a right to extend the term of the contract for three (3) subsequent one (1) year terms, provided such extensions are in the best interest of both parties.

### **1.03 – Purpose of the RFP**

It is the intent of the CCSO to secure a qualified company to provide Inmate Dental Examinations & Services for the Clay County Sheriff's Office Jail Facility as detailed under Section 5.

### **1.04 – Assistance to Proposers with a Disability**

Proposers with a disability may receive accommodation regarding the means of communicating this RFP or participating in the procurement process. For more information, contact the Purchasing Manager no later than 14 days **prior** to the deadline for receipt of Proposals.

### **1.05 – Required Review**

Proposers should carefully review this solicitation for defects and questionable or objectionable material. Comments concerning defects and objectionable material must be made in writing and received by the Purchasing Manager at least 14 days before the Proposal opening. This will allow issuance of any necessary amendments. It will also help prevent the opening of a defective solicitation and exposure of Proposer's Proposals upon which award could not be made. Protests based on any omission or error, or on the content of the solicitation, will be disallowed if these faults have not been brought to the attention of the CCSO Purchasing Manager, in writing, at least 14 days before the time set for opening.

### **1.06 – Questions Received Prior to Opening of Proposals**

All questions must be in writing and directed to the issuing office, addressed to the CCSO Purchasing Manager. The final day that the CCSO will accept questions will be five business days prior to the proposal submittal deadline date.

### **1.07 – Amendments**

If an amendment is issued, it will be provided to all who were mailed or received a copy of the RFP and to those who have registered with the Purchasing Manager as having downloaded the RFP from the CCSO web site.

### **1.08 – Alternate Proposals**

Proposals may be delivered, which deviate from the requirements herein, providing they are clearly identified as alternate proposals and providing further that it can be demonstrated that stated requirements are substantially improved or are not compromised or prejudiced by such deviations; and, that it would be clearly in the interest of the CCSO that an alternate proposal be considered. Such alternate proposals will be provisionally accepted for consideration, subject to the reserved right of the CCSO to make the determination whether the above stated conditions for alternate proposals have been satisfied and subject further to the reserved right of the CCSO to accept or reject these proposals upon the basis of the determination.

### **1.09 – Right of Rejection**

Proposers must comply with all of the terms of the RFP, the CCSO Purchasing Process, and all applicable local, state, and federal laws, codes, and regulations. The Purchasing Manager may reject any Proposal that does not comply with all of the material and substantial terms, conditions, and performance requirements of the RFP. Proposers may not qualify the Proposal nor restrict the rights of the CCSO. If a Proposer does so, the Purchasing Manager may determine the Proposal to be a non-responsive counter-offer and the Proposal may be rejected.

Proposals may be waived by the Purchasing Manager if they:

- do not affect responsiveness,
- are merely a matter of form or format,
- do not change the relative standing or otherwise prejudice other offers,
- do not change the meaning or scope of the RFP,
- are trivial, negligible, or immaterial in nature,
- do not reflect a material change in the work, or,
- do not constitute a substantial reservation against a requirement or provision.

The CCSO reserves the right to refrain from making an award if it determines that to be in its best interest.

**A Proposal from a debarred or suspended Proposer shall be rejected.**

### **1.10 – CCSO Not Responsible for Preparation Costs**

The CCSO will not pay any cost associated with the preparation, submittal, presentation, or evaluation of any Proposal.

### **1.11 – Disclosure of Proposal Contents**

All Proposals and other material submitted become the property of the CCSO and may be returned only at the CCSO's option. Chapter 119, Florida Statutes requires public records to be open to reasonable inspection. All Proposal information, including detailed price and cost information, will be open for public inspection immediately after opening by the CCSO.

Trade secrets and other proprietary data contained in Proposals may be held confidential until a Notice of Decision or Notice of Intended Decision is issued by the CCSO Purchasing Manager or 10 days after opening, whichever is earlier, as provided by Section 120.057(3) (a), Florida Statutes, if the Proposer requests, in writing, that the Purchasing Manager does so, and if the Purchasing Manager agrees, in writing, to do so. Material considered confidential by the Proposer must be clearly identified and the Proposer must include a brief statement that sets out the reasons for confidentiality. At that time, all Proposals and documents pertaining to the Proposals will be open to the public, except for material designated as proprietary or confidential as defined in Section 812.081, Florida Statutes and as provided in Section 815.04(3), Florida Statutes. The Purchasing Section will not disclose or make public any pages of a Proposal on which the Proposer has stamped or imprinted "proprietary" or "confidential" subject to the following requirements:

Proprietary or confidential data shall be readily separable from the Proposal in order to facilitate eventual public inspection of the non-confidential portion of the Proposal. Confidential data is normally restricted to confidential financial information concerning the Proposer's organization and data that qualifies as a trade secret in accordance with the definition in Section 812.081, Florida Statutes and as provided in Section 815.04(3), Florida Statutes. The price of products offered or the cost of services proposed shall not be designated as proprietary or confidential information.

### **1.12 – Subcontractors**

Subcontractors may be used to perform work under this contract only as necessary. If a Proposer intends to use subcontractors, the Proposer must identify in the Proposal the names of the subcontractors and the portions of the work the subcontractors will perform.

If a Proposal with subcontractors is selected, the Proposer must provide the following information concerning each prospective subcontractor within five working days from the date of the CCSO's request:

- (a) Complete name of the subcontractor,
- (b) Complete address of the subcontractor,
- (c) Type of work the subcontractor will be performing,
- (d) Percentage of work the subcontractor will be providing,
- (e) Evidence, as set out in the relevant section of this RFP, that the subcontractor holds a valid business license, proof of required insurance and meets all other conditions set forth in this RFP to conduct business with the CCSO, and;
- (f) A written statement, signed by each proposed subcontractor, which clearly verifies that the subcontractor is committed to render the services required by the contract.

A Proposer's failure to provide this information, within the time set, may cause the CCSO to consider their Proposal non-responsive and reject it. The substitution of one subcontractor for another may be made only at the discretion and prior written approval of the CCSO.

### **1.13 – Joint Ventures**

Joint ventures will not be allowed.

### **1.14 – Proposer's Certification**

By signature on the Proposal, Proposers certify that they comply with:

- (a) The laws of the State of Florida,
- (b) The applicable portion of the Federal Civil Rights Act of 1964,
- (c) The Equal Employment Opportunity Act and the regulations issued thereunder by the federal government,
- (d) The Americans with Disabilities Act of 1990 and the regulations issued thereunder by the federal government,
- (e) Maintains a Drug Free Workplace
- (f) All terms and conditions set out in this RFP,
- (g) A condition that the Proposal submitted was independently arrived at, without collusion, under penalty of perjury, and
- (h) That the offers will remain open and valid for at least 90 days.

If any Proposer fails to comply with (a) through (g) of this paragraph, the CCSO reserves the right to disregard the Proposal, terminate the contract, or consider the contractor in default.

**1.15 – Conflict of Interest**

Each Proposal shall include a statement indicating whether or not the company or any individuals working on the contract has a possible conflict of interest (e.g., employed by the CCSO) and, if so, the nature of that conflict. The CCSO reserves the right to cancel the award if any interest disclosed from any source could either give the appearance of a conflict or cause speculation as to the objectivity of the program to be developed by the Proposer. The CCSO's determination regarding any questions of conflict of interest shall be final.

**1.16 – Solicitation Advertising**

Public notice has been provided in accordance with CCSO policy and applicable Florida Statutes.

**1.17 – Assignment**

The contractor may not transfer or assign any portion of the contract without prior written approval from the CCSO.

**1.18 – Disputes**

Any dispute arising out of this agreement will be resolved under the laws of the State of Florida. Any appeal of an administrative order or any original action to enforce any provision of this agreement or to obtain relief from or remedy in connection with this agreement may be brought only in the Circuit Court for Clay County, Florida.

**1.19 – Severability**

If any provision of the contract or agreement is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions will not be affected; and, the rights and obligations of the parties will be construed and enforced as if the contract did not contain the particular provision held to be invalid.

## **SECTION TWO STANDARD PROPOSAL INFORMATION**

### **2.01 – Authorized Signature**

All Proposals must be signed by an individual authorized to bind the Proposer to the provisions of the RFP. Proposals must remain open and valid for at least ninety (90) days from the opening date.

### **2.02 – Pre-Proposal Conference**

A pre-proposal conference, if held, will be on the date shown on page 1, Calendar of Events at the CCSO main office at 901 North Orange Avenue in Green Cove Springs, Florida. The purpose of the conference is to discuss the work to be performed with the prospective Proposers and allow them to ask questions concerning the RFP. Questions and answers will be transcribed and sent to prospective Proposers as soon as possible after the meeting.

Proposers with a disability needing accommodation should contact the Purchasing Manager prior to the date set for the pre-proposal conference so that reasonable accommodation can be made.

### **2.03 – Amendments to Proposals**

Amendments to or withdrawals of Proposals will only be allowed if acceptable requests are received prior to the deadline set for receipt of Proposals. No amendments or withdrawals will be accepted after the deadline unless they are in response to the CCSO's request.

### **2.04 – Supplemental Terms and Conditions**

Proposals must comply with **Section 1.09 Right of Rejection**. However, if the CCSO fails to identify or detect supplemental terms or conditions conflicting with those contained in this RFP, or that diminish the CCSO's rights under any contract resulting from the RFP, the term(s) or condition(s) will be considered null and void. After award of contract:

- (a) if conflict arises between a supplemental term or condition included in the Proposal and a term or condition of the RFP, the term or condition of the RFP will prevail; and
- (b) if the CCSO's rights would be diminished as a result of application of a supplemental term or condition included in the Proposal, the supplemental term or condition will be considered null and void.

## **2.05 – Clarification of Proposals**

In order to determine if a Proposal is reasonably susceptible for award, communications by the Purchasing Manager or the Proposal Evaluation Committee are permitted with a Proposer to clarify uncertainties or eliminate confusion concerning the contents of a Proposal. Clarifications may not result in a material or substantive change to the Proposal. The evaluation by the Purchasing Manager or the Proposal Evaluation Committee may be adjusted as a result of a clarification under this section.

## **2.06 – Discussions with Proposers**

The CCSO may conduct discussions with Proposers. The purpose of these discussions will be to ensure full understanding of the requirements of the RFP and Proposal. Discussions will be limited to specific sections of the RFP or Proposal identified by the Purchasing Manager. The Purchasing Manager will only hold discussions with Proposers who have submitted a Proposal deemed reasonably suitable for award. Discussions, if held, will be after initial evaluation of Proposals by the Proposal Evaluation Committee. If modifications are made as a result of these discussions they will be put in writing. Following discussions, the Purchasing Manager may set a time for best and final Proposal submissions from those Proposers with whom discussions were held. Proposals may be reevaluated after receipt of best and final Proposal submissions.

If a Proposer does not submit a best and final Proposal or a notice of withdrawal, the Proposer's immediate previous Proposal is considered the Proposer's best and final Proposal.

Proposers with a disability needing accommodation should contact the Purchasing Manager prior to the date set for discussions so that reasonable accommodation can be made. Any oral modification of a Proposal must be reduced to writing by the Proposer.

## **2.07 – Prior Experience**

Proposer must have at least three years' experience in performing similar services as detailed under Section 5 of this RFP. The Proposer shall provide a list of five (5) references denoting experience and accomplishments. The list of references shall include names, titles, addresses and specific telephone numbers where parties may be reached.

## **2.08 – Evaluation of Proposals**

An Evaluation Committee is made up of selected CCSO members. The evaluation will be based solely on the evaluation factors set out in Section Seven of this RFP. The Proposal ranked highest per Section Seven of this RFP shall be the Consultant of Record (COR) Proposer to be negotiated with. A second highest ranking Consultant may also be selected as a "back-up" to the Consultant of Record should they be unavailable at time of work assignment.

After receipt of Proposals, if there is a need for any substantial clarification or material change in the RFP, an amendment will be issued. The amendment will incorporate the clarification or change, and a new date and time established for new or amended



Proposals. Evaluations may be adjusted as a result of receiving new or amended Proposals.

## **2.09 – Vendor Tax ID**

A valid Vendor Tax ID must be submitted to the Purchasing Section with the Proposal or within five days of the CCSO's request.

## **2.10 – Business License and Other Required Licenses**

At the time the Proposals are opened, all Proposers must be able to do business in the State of Florida and have any necessary required professional licenses required by Florida Statute. Proposers should contact the Florida Department of State, Division of Corporations, P. O. Box 6327, Tallahassee, Florida 32314, or the Florida Department of Business and Professional Regulation, Division of Professions, 1940 North Monroe Street, Tallahassee, FL 32399-0760 for information on these licenses. Proposers must submit a copy of a valid Florida business or professional license with the Proposal as well as any licenses required to do business in Clay County (prior to commencement of work).

A Proposer's failure to submit this evidence with the Proposal will cause their Proposal to be determined non-responsive.

## **2.11 – Formula Used to Convert Cost to Points**

The distribution of points based on cost will be determined as shown in the example below. The lowest cost Proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other Proposals will be determined through the method set out below. In the generic example below, cost is weighted as 80% of the overall total score. **The weighting of cost may be different in your particular RFP.**

### **Formula Used to Convert Cost to Points**

**STEP 1.** List all Proposal prices, adjusted where appropriate by the application of all applicable preferences.

Proposer #1 – \$40,000

Proposer #2 – \$42,750

Proposer #3 – \$47,500

**STEP 2.** Convert cost to points using this formula.

$$\frac{[(\text{Price of Lowest Cost Proposal}) \times (\text{Maximum Points for Cost})]}{(\text{Applicable Proposer Price})} = \text{POINTS}$$

The RFP allotted 80% (80 points), of the total 100 points, for cost.

### **Proposer #1 receives 80 points.**

The lowest cost Proposal, in this case \$40,000, receives the maximum points allotted to cost, 80 points.

### **Proposer #2 receives 74.9 points.**

$$\$40,000 \times 80 = 3,200,000 \div \$42,750 = 74.9$$

**Proposer #3 receives 67.4 points.**

$$\$40,000 \times 80 = 3,200,000 \div \$47,500 = 67.4$$

**2.12 – Contract Negotiation**

After final evaluation, the Purchasing Manager may negotiate with the Proposer of the highest-ranked Proposal. Negotiations, if held, shall be within the scope of the Request for Proposals and limited to those items that would not have an effect on the ranking of Proposals. If the highest ranked Proposer fails to provide necessary information for negotiations in a timely manner, or fails to negotiate in good faith, the CCSO may terminate negotiations and negotiate with the Proposer of the next highest-ranked Proposal. If contract negotiations are commenced, they will be held in a conference room located in the CCSO Administrative Offices in Green Cove Springs, Florida. At least two of the highest ranked Proposers shall be engaged by a “master” agreement.

The Proposer will be responsible for their travel and per diem expenses.

**2.13 – Failure to Negotiate**

The CCSO may terminate negotiations with the Proposer initially selected and commence negotiations with the next highest ranked Proposer if the selected Proposer

- fails to provide the information required to begin negotiations in a timely manner
- fails to negotiate in good faith; or
- indicates they cannot perform the contract within the budgeted funds available for the project; or
- the Proposer and the CCSO, after a good faith effort, simply cannot come to terms.

**2.14 – Notice of Intent to Award (NIA) — Proposer Notification of Selection**

The Purchasing Manager will issue a written Notice of Intent to Award (NIA) and send copies to all Proposers which identifies the highest ranked Proposer. The NIA will set out the names of all Proposers and identify the Proposal selected.

**2.15 – Protest**

Any actual or prospective Proposer who has a substantial interest in and is aggrieved in connection with the Solicitation, the RFP, the Notice of Intent to Award, the award or proposed award of a contract, or the failure to award a contract may submit a protest in accordance with this Section.

Any protest concerning the bid specifications or requirements must be made within seventy-two (72) hours from the time the facts become known and, in any case, at least twenty-four (24) hours prior to the bid opening. Such protest must be made in writing to the person identified under General Condition 2 of this RFP and materially comply with Section

2.15.1 (a) – (e) of this RFP. Failure to timely protest bid specifications or requirements is a waiver of the ability to protest the specifications or requirements.

A Protester must have submitted a Proposal in order to have sufficient standing to protest the proposed award of a contract. The Protestor must file a Notice of Intent to Protest with the person identified under General Condition 2 within three (3) business days from the time the facts become known and, in any case, at least three (3) business days after the Notice of Intent to Award is provided to all proposers. Thereafter, a Formal Written Protest shall be filed with the person identified under General Condition 2 of this RFP as detailed under Section 2.15.1.

### **2.15.1 – Formal Written Protest**

The Formal Written Protest shall be submitted in writing to the person identified under General Condition 2 of this RFP within seven (7) calendar days after the submittal of a Notice of Intent to Protest. The seven (7) day period includes official holidays, Saturdays, and Sundays. If the seventh (7<sup>th</sup>) day should fall on an official holiday, Saturday or Sunday, then the period shall extend until the end of the next regular work day.

The Formal Written Protest must include:

- (a) the name, address, and telephone number of the protester;
- (b) the signature of the protester or the protester's representative;
- (c) identification of the contracting department and the Solicitation or contract at issue;
- (d) a detailed statement of the legal and factual grounds of the protest including copies of relevant documents; and
- (e) the form of relief requested.
- (f) a bid protest bond made payable to Sheriff Darryl Daniels in an amount equal to 1 percent of the CCSO's estimate of the total contract or \$10,000 whichever is less. In lieu of a bond, the CCSO may accept a cashier's check or money order in the amount of the bond.

Protests filed by telex or telegram are not acceptable because they do not contain a signature. Fax copies containing a signature are acceptable.

Any actual or prospective Proposer who has a substantial interest in and is aggrieved in connection with the Solicitation or proposed award of a contract which is in excess of the award authority of the Purchasing Manager may protest to the Senior Executive of Finance and Strategic Planning. Protests arising from the decisions and votes of Selection/Negotiation Committees shall be limited to protests based upon alleged deviation(s) from Section Seven.

### **2.15.2 – Protest Resolution**

The Senior Executive of Finance and Strategic Planning shall have the authority to settle and resolve a protest of an aggrieved Proposer, actual or prospective, concerning the solicitation or award of a contract.

If the protest is not resolved by mutual agreement, the Senior Executive of Finance and Strategic Planning shall promptly issue a decision in writing, after consulting with the CCSO General Counsel. The decision shall:

State the reasons for the action taken and inform the protestant of his right to administrative review.

A copy of this decision shall be mailed or otherwise furnished immediately to the protestant and any other party intervening.

In the event of a timely protest under this section, the CCSO shall not proceed further with the solicitation or with the award of this contract until a written determination is made by the Senior Executive of Finance and Strategic Planning and approved by the CCSO General Counsel or a written determination is made that the award of the contract must be made without delay in order to protect the substantial interest of the CCSO.

### **2.15.3 – Timely Submittal of a Protest**

Protests, to include the Notice of Intent to Protest and the Formal Written Protest, not timely made under this section shall be barred. Any basis or ground for a protest not set forth in the Formal Written Protest required under this section shall be deemed waived.

## **SECTION THREE STANDARD CONTRACT INFORMATION**

### **3.01 – Contract Type**

This contract is based on a fee schedule for authorized services or deliverables.

### **3.02 – Contract Approval**

This RFP does not, by itself, obligate the CCSO. The CCSO's obligation will commence when the contract is approved by the Sheriff. Upon written notice to the contractor, the CCSO may set a different starting date for the contract. The CCSO will not be responsible for any work done by the contractor, even work done in good faith, if it occurs prior to the contract start date set by the CCSO.

### **3.03 – Standard Contract Provisions**

The contractor will be required to sign a contract and comply with the contract provisions established as a result of this proposal. No alteration of these provisions will be permitted without prior written approval from the CCSO General Counsel. Objections to any of the provisions in Appendix A or this RFP must be set out in the Proposer's Proposal.

### **3.04 – Proposal as a Part of the Contract**

Part or all of this RFP and the successful Proposal may be incorporated into the contract.

### **3.05 – Additional Terms and Conditions**

The CCSO reserves the right to add terms and conditions during contract negotiations. These terms and conditions will be within the scope of the RFP and will not affect the Proposal evaluations.

### **3.06 – Insurance Requirements**

The Supplier/Contractor shall maintain in effect during the time period of this contract, "Adequate Insurance Coverages" as required by federal, state and local laws, regulations and ordinances as further detailed under Attachment A of this RFP. Such coverage shall be provided by companies approved by the CCSO. Supplier/Contractor shall not commence or continue work under this contract until evidence of "Adequate Coverage" has been provided to and approved by the Purchasing Manager. In addition, in the event that Supplier/Contractor does commence or continue work during any period where "Adequate Insurance Coverage" is not in force, charges assessed to the CCSO for uninsured independent Suppliers/Contractors will be back charged to the Supplier/Contractor.

***Should any of the required policies be canceled or undergo material change before the expiration date, the issuing insurance company will mail sixty (60) days written notice to: CCSO General Counsel, Clay County Sheriff's Office, 901 North Orange Avenue, Green Cove Springs, FL 32043.***

### **3.07 – Indemnity**

The Contractor covenants and agrees to indemnify and hold harmless the CCSO, and to defend it from all cost, expenses, damages, attorney's fees, injury or loss, to which the CCSO may be subjected by any person, company, corporation or organization by reason of any wrong doing, misconduct, want or need of care or skill, negligence or default or breach of Contract, guaranty or warranty, by the Contractor, his employees, his agent or assigns.

### **3.08 – Contract Funding**

Approval or continuation of a contract resulting from this is contingent upon funding appropriations from the Clay County Board of County Commissioners.

### **3.09 – Proposed Payment Procedures**

The CCSO will make payments based on a negotiated payment schedule.

### **3.10 – Contract Payment**

No payment will be made until the contract is approved by the Sheriff or Undersheriff. Under no conditions will the CCSO be liable for the payment of any interest charges associated with the cost of the contract.

The CCSO is not responsible for and will not pay local, state, or federal taxes. All costs associated with the contract must be stated in U.S. currency.

In order to be considered a proper invoice, it must be based on a proper delivery of services to and acceptance by the CCSO; the vendor, contractor or other party who is supplying the services has otherwise complied with all of the contract's terms and conditions and is not in default of any of them; and if the contract requires any subcontractors or other parties to be bound by similar other "flow-down" requirements, that those requirements have been complied with.

All payments made under this Bid will be made in accordance with the Local Government Prompt Payment Act; in effect, not later than 45 days from receipt of proper invoice.

#### **(a) Dispute Resolution**

In the event a dispute occurs between a contractor, vendor or other invoicing party and the CCSO concerning payment of an invoice, the Senior Executive of Finance and Strategic Planning and the invoicing party shall meet to consider the disputed issues. The invoicing party shall provide to the CCSO such material and information as the CCSO may reasonably require. Any such procedure shall be initiated by either party notifying the other in writing of a dispute and stating with specificity its nature.

This procedure shall commence not later than forty-five (45) days, and be resolved not later than sixty (60) days, after the date on which the proper invoice was received by the CCSO. Any decision by the Senior Executive of Finance and Strategic Planning shall constitute the final decision of the CCSO regarding these matters and shall be communicated in writing to the invoicing party within three business days after such decision. If no decision is rendered within the time period as set out above, then a decision against the invoicing party shall be deemed to have been issued.

### **3.11 – Informal Debriefing**

When the contract is completed, an informal debriefing may be performed at the discretion of the CCSO. If performed, the scope of the debriefing will be limited to the work performed by the contractor.

### **3.12 – Change in Company Ownership**

Any change in ownership of the contractor's company must be approved, in advance and in writing by the CCSO. Changes of this nature not approved by CCSO may be grounds for the CCSO to terminate the contract.

### **3.13 – Inspection & Modification - Reimbursement for Unacceptable Deliverables**

The contractor is responsible for the completion of all work set out in the contract. All work is subject to inspection, evaluation, and approval by the CCSO. The CCSO may employ all reasonable means to ensure that the work is progressing and being performed in compliance with the contract. Should the CCSO determine that corrections or modifications are necessary in order to accomplish its intent the CCSO may direct the contractor to make such changes. The contractor will not unreasonably withhold such changes.

Substantial failure of the contractor to perform the contract may cause the CCSO to terminate the contract. In this event, the CCSO may require the contractor to reimburse monies paid (based on the identified portion of unacceptable work received) and may seek associated damages.

### **3.14 – Contract Termination**

The Clay County Sheriff's Office may terminate the contract at any time that the Contractor fails to carry out its provisions or to make substantial progress under the terms specified in this document.

- (a) The Clay County Sheriff's Office shall provide the Contractor with thirty (30) days notice of conditions endangering performance. (A lesser number of days may be specified and enforced if required by an outside agency.) If, after such notice the Contractor fails to remedy the condition contained in the notice, the Clay County Sheriff's Office shall issue an immediate stop work order.

- (b) Should the above condition occur, the Clay County Sheriff's Office shall only be obligated to reimburse the Contractor for services rendered prior to the date of termination, less non-performance liquidated damages.
- (c) Notwithstanding any other provision, if funds anticipated for the continued fulfillment of this contract are at any time not forthcoming through failure of the Clay County Government to appropriate funds, discontinuance or material alteration of the program under which funds were provided; the Clay County Sheriff's Office has the right to terminate the contract without penalty by giving not less than thirty (30) days written notice documenting the lack of funding.
- (d) With the mutual agreement of the Clay County Sheriff's Office and the Contractor upon receipt and acceptance of not less than sixty (60) days written notice, the contract may be terminated on an agreed date prior to the end of the contract period without penalty to either party. This clause does not restrict the CCSO's termination rights under the contract provisions.

### **3.15 – Contract Changes - Unanticipated Amendments**

During the course of the contract, the contractor may be required to perform additional work. That work will be within the general scope of the initial contract. When additional work is required, the CCSO will provide the contractor a written description of the additional work and request the contractor to submit a company time schedule for accomplishing the additional work and a company price for the additional work. Cost and pricing data must be provided to justify the cost of such amendments.

The contractor will not commence additional work until the CCSO has secured any required CCSO approvals necessary for the amendment and issued a written contract amendment, approved by the Sheriff, the Undersheriff, or the Senior Executive of Finance and Strategic Planning.

### **3.16 – Contract Invalidation**

If any provision of this contract is found to be invalid, such invalidation will not be construed to invalidate the entire contract.



**SECTION FOUR  
BACKGROUND INFORMATION**

**4.01 – CCSO Background Information**

Clay County encompasses a 601 square mile suburban/rural county in Northeast Florida and contains the communities of Orange Park, Middleburg, Green Cove Springs, Fleming Island, Penney Farms, Clay Hill, Oakleaf Plantation, and Keystone Heights with a population of 212,230. It is bordered to the north by Jacksonville and is part of the Jacksonville MSA which has a major influence on the county. Clay County has a council-manager form of government.

The Clay County Sheriff is one of five constitutional officers in Clay County. The others are Clerk of Court, Property Appraiser, Tax Collector, and Supervisor of Elections.

## **SECTION FIVE SCOPE OF WORK**

### **5.01 – Background**

#### **5.01.1 – Purpose**

It is the purpose of the Clay County Sheriff's Office to provide for the delivery of dental services which meet the requirements established by the Florida Model Jail Standards as well as the Florida Corrections Accreditation Commission (FCAC).

#### **5.01.2 – Goal and Objectives**

Through this RFP, the CCSO is desirous of contracting with a firm with proven expertise in the field of inmate Dental Services. Companies responding must have at least five (5) years of experience providing correctional facility dental care at a jail facility comparable to the CCSO Jail Facility. The selected contractor must meet the following objectives:

- Deliver high quality, legally defensible inmate services compliant with federal, state, and local laws and applicable standards.
- Provide their services in a cost-effective manner with full reporting and accountability to the CCSO.
- Use only licensed, certified, and professionally trained personnel.
- Provide their services in a humane manner with respect to the inmates' right to basic dental services.

#### **5.01.3 – Defined Terms**

Terms used in this Request for Proposal shall have the meaning as assigned herein and in accordance with existing and future revisions to Clay County Sheriff Office Standard Operating Procedures as well as Florida Statutes Chapter 466 and Florida Administrative Rule 64B5-6, as amended:

##### **Convalescent Care**

Medical service rendered to an individual to assist in the recovery from illness or injury.

##### **Dentist**

A person licensed to practice dentistry pursuant to Florida Statutes Chapter 466.

##### **Emergency medical situation:**

An emergency medical situation is defined as any life or health threatening event such as, severe bleeding, unconsciousness, serious breathing difficulties, severe pain, head injuries, chest pain, suicide attempts, severe burns, traumatic injury, sudden bizarre behavior, diabetic complications, child birth, or death.

##### **Formulary**

A written list of prescription and non-prescription medications made available to the facility from the contracted pharmacy.

**Health appraisal:**

A medical, mental, and dental history and physical examination with notation of prior medical problems and special needs to assure continuity of care.

**Inpatient Care**

The care of patients whose condition requires admission to a hospital.

**Irremediable tasks**

Those intraoral treatment tasks which, when performed, are irreversible and create unalterable changes within the oral cavity or the contiguous structures or which cause an increased risk to the patient. The administration of anesthetics other than topical anesthesia is considered to be an “irremediable task” for purposes of this chapter.

**Medication Administration**

The act in which a single dose of an identified medication is given to an inmate.

**Off-site**

Inmate Medical Services that are medically appropriate and require the transporting of Inmates outside of the Clay County Jail Facility.

**On-site**

Inmate Medical Services that are provided at Clay County Jail Facility.

**Outpatient Care**

Medical procedures, tests, and services that can be provided to a patient in a setting that does not involve an overnight hospital stay.

**Remediable Tasks**

Those intraoral treatment tasks which are reversible and do not create unalterable changes within the oral cavity or the contiguous structures and which do not cause an increased risk to the patient.

**5.02 – Provision of Services**

The awarded contractor shall be responsible for providing Inmate Dental Examinations & Services for all persons committed to the custody of the CCSO. These services shall include examinations, extractions, and other related services to include preparing orders for pharmaceuticals, supplies, equipment, records and personnel management services necessary to provide access to adequate dental care for the CCSO inmate population.

**5.02.1 – Level of Care**

The successful contractor will their services to the inmate population in a way that approximates the care offered to the citizens in the community. These services shall begin once a person is admitted into the custody of the Clay County Sheriff’s Office jail facility and shall end once a person is released.

**5.02.2 – Basic Services**

The successful contractor will provide basic dental care for all inmates on-site. A licensed dentist will perform all exams and treatments. The licensed Dentist must adhere to

applicable informed consent regulations and standards of the local jurisdiction must be maintained. These standards include compliance with any applicable Clay Sheriff Sheriff's General Orders as well as Standard Operating Procedures.

The dental care program shall provide for basic dental services on a schedule approved by the CCSO. At a minimum, dental care shall include extractions as well as seven (7) day a week, 24 hour per day emergency services.

The Dentist will be at the Facility for a minimum of four (4) hours every other week, which includes time allotted for dental evaluations and associated record keeping. The Dentist is obligated to apply necessary time to medical file notations, billing, or other record keeping.

Services will be provided onsite at the CCSO Jail Facility.

The provided Dentist will have the right to refuse to treat and require the transportation to the appropriate facility of any patient whom the Dentist views as psychologically unstable at the time when the Dentist refuses treatment.

#### **5.02.3 – Intake Medical Screening**

The successful contractor will review medical intake screenings and/or referrals completed by the Jail's Nursing Staff.

Any inmate entering the facility with a previously diagnosed dental condition, which required a dental prescription, must be seen by the Nurse. If the Nurse is not available upon arrival at the facility, the CCSO may contact the Dentist.

#### **5.02.4 – Emergency Care for Inmates**

The successful contractor will provide emergency medical services on-site 24 hours per day, seven (7) days per week. Dental emergencies are those that present imminent danger of a life-threatening situation. As necessary, the successful contractor will provide emergency dental care as well as basic cardiopulmonary resuscitation or advanced cardiac life support until the inmate-patient is turned over to emergency medical transport personnel for transport to a hospital.

During a medical emergency, the contractor's personnel are primary and will take over any and all life saving measures once they have arrived on the scene.

#### **5.02.5 – Medications**

All medications will be administered in accordance with the CCSO's Standard Operating Procedures, which will be subject to the directions of the Dentist. Generic drugs will be prescribed when available.

#### **5.02.6 – Dental Assistant**

The successful contractor will be required to provide his or her own dental assistant. The dental assistant may complete only those remediable tasks in accordance with Florida Statutes, Chapter 466.

**5.02.7 – Ancillary Services**

The successful contractor will utilize contracted vendors approved by the CCSO or existing on-site equipment to provide ancillary services to their fullest extent and shall be responsible for providing justification for all ancillary services ordered which may include x-ray and other diagnostic services as required and indicated. The successful contractor will be responsible to obtain all Clinical Laboratory Improvement Amendments (CLIA) waivers and inspections of dental x-ray equipment.

**5.02.8 – Transfer Summaries**

The successful contractor will ensure all inmate transfers received from other Jail agencies or transferred from CCSO will be screened by medical personnel for acute or chronic conditions, communicable diseases, mental status evaluation, and current medications related to the contractor's provision of Inmate Dental Examinations and Services. The contractor will develop a procedure for the transfer of pertinent medical information to emergency facilities and outside specialty consultants and for inmates that are transferred to federal, state or local facilities, correctional or otherwise. Detail summaries of dental care shall be sent to receiving facilities and prisons when inmates are transferred to other institutions.

**5.02.9 – Hospitalization (Inpatient Care)**

The Dentist will obtain emergency outpatient/inpatient services from hospitals to meet the health care requirements of the inmate. When outside hospitalization is required, the contractor will coordinate with the on duty Watch Commander when arranging transportation and deputy coverage. The contractor is responsible for utilization review to include preapprovals, case management, and discharge planning. If an inmate has personal health care insurance the contractor will make all attempts to have that insurance carrier/company pay for all services possible. Any and all benefit payments will be forwarded to the CCSO's Fiscal Office.

The successful contractor will advise the on duty Watch Commander or designee before hospitalizing an inmate in all non-emergent situations and where feasible in emergency situations. No inmate is to be transported for any reason without a certified deputy present as security.

**5.03 – CCSO Obligations****5.03.1 – CCSO Provided Staffing**

The CCSO will provide a Registered Nurse or Licensed Practical Nurse, licensed by the State of Florida (hereinafter referred to as "Nurse") at the facility. The Nurse shall be the administrator in charge of overseeing and maintaining the standard operating procedures, which shall be approved by the Dentist, and dental recordation for the facility.

All dental records reflecting services provided by the Nurse will be reviewed and signed by the Dentist.

The Nurse shall be an employee, agent or independent contractor of the Sheriff and not an employee, agent or independent contractor of the Dentist.

**5.03.2 – Medical Supplies and Equipment**

The successful contractor is responsible for the cost of all supplies and equipment needed to provide Inmate Dental Examinations & Services. An equipment list will be established and agreed to between the successful contractor and CCSO prior to the execution of a contract. The successful contractor will be responsible for the repair or maintenance of existing equipment. The contractor will be responsible for procuring and stocking all dental and pharmaceutical supplies for the routine and specialty care of all inmates.

The CCSO will be responsible for all telephone (including internet), fax lines and photocopying fees and/or office machines necessary to the contractor for obligations pursuant to this RFP and the proposal submitted in response thereto. The CCSO will provide the contractor with office space, examination rooms, and utilities, to enable the contractor to perform its obligations and duties under the contract. The CCSO will provide security staff for off-site supervision and transportation of inmates for medical services. The CCSO will provide security services in the clinic for dental personnel. The CCSO will provide housekeeping and cleaning supplies, and laundry services.

**5.03.3 – Infectious Disease Testing**

The Sheriff agrees to comply with the guidelines and procedures developed by the Dentist pertaining to the testing of inmates for infectious diseases. Testing for human immune deficiency will be performed according to the guidelines under Florida law.

**5.04 – Contractor General Responsibilities****5.04.1 – Medical Waste**

The successful contractor will be responsible for the cost of disposal of all medical waste in compliance with EPA, Bureau Directives, CCSO General Orders, ACA standards or other regulatory entities.

**5.04.2 – Licenses and Certifications**

The successful contractor will obtain, at its own expense, all licenses and/or certifications necessary for both staff and equipment to render Inmate Dental Examinations & Services at the CCSO Office. The successful contractor will ensure that all of its employees rendering services in the CCSO Jail Facility shall possess all licenses and/or certifications necessary to render such services as authorized through the State of Florida.

**5.04.3 – Accreditation Standards**

The successful contractor will comply with all the medical standards outlined within the Florida Model Jail Standards (FMJS) and by the Florida Corrections Accreditation Commission, Inc. (FCAC). The successful contractor will be responsible for obtaining documentation for applicable accreditation files. These files will be open to inspection by CCSO upon request and will be kept on site.

**5.04.4 – Comply with Security Procedures**

The successful contractor shall be responsible for following all procedures established or to be established by the CCSO governing security procedures, as are reasonably placed in effect. The successful contractor, however, shares joint responsibility with the CCSO to assure that security is maintained at all times when treating inmates.

All employees of the successful contractor and the successful contractor are subject to search of their person, i.e., property, supplies, coolers, purses, articles, etc, upon entering the secure perimeter of the facility. The CCSO reserves the right to deny entry to the facility at any time.

**The Contractor is required to submit detailed descriptions and obtain CCSO's approval of:**

- Selection criteria for all on-site staff who will have direct or indirect contact with inmates;
- Specific methods to be used in assuring that CCSO policies and procedures are consistently met by contractor personnel;
- Specific methods to be used in assuring that no Contractor personnel are engaged in passing contraband, i.e., weapons, drugs, tobacco (and any other item as listed on CCSO policy and under Florida Statute, Chapter 951) deemed as an illegal item to the inmate population.
- Specific methods to prevent inmates from gaining access to and possession of any medical supplies, pharmaceuticals or equipment.
- The manner in which all sharp instruments/utensils/supplies will be issued, controlled and inventoried while in use and accounted for prior to the end of each shift must be documented and monitored.
- Contractor will provide an orientation to the Detention Director, or designee, and contract monitor relating to health care delivery practices and the program to be implemented.
- Contractor's staff shall attend orientation provided by the CCSO prior to commencing work for the CCSO Detention Facility.
- Contractor will attend meetings with the Detention Director, or designee, and contract monitor on a regular basis to discuss programs, plans and any security issues or changes.
- Contractor personnel are subject to CCSO policies and procedures to be searched at any time while within the secured areas of the facility.
- All Contractor personnel are required to have an ID badge to enter the facility.
- Contractor personnel will be required to be knowledgeable and abide by the CCSO's relevant policy and procedures and agrees to incorporate security and conduct related policies into practice. Contractor personnel determined to be in violation of the CCSO's policy and procedures are subject to discipline up to and including termination upon request of the Detention Director, or designee,.
- All contract personnel will wear at all times the CCSO's supplied and purchased identification badge, with picture, face up in a visible manner from the point at which they enter the building and at all times while in the building until the point they leave the secured areas.
- The Contractor and its personnel will be responsible for keeping closed and locked all internal doors in assigned work areas. The Contractor and its personnel must adhere to all security restrictions imposed by the CCSO.
- The Contractor must ascertain and notify the CCSO in writing if any employee is related to or has or initiates an ongoing personal relationship with any person confined as an inmate in the facility. It is the Contractor's responsibility to require its personnel to alert the Contractor whenever a person who is a relative or personal acquaintance of that employee is admitted to CCSO Detention Facility. All contract

personnel will follow CCSO policy on fraternization.

- The Contractor will implement a count procedure and log form for sharp instruments and other such items in the medical services area. The CCSO reserves the right to define and ultimately approve what is a sharp utensil as well as enter the medical services area and inventory all such items at its discretion.
- Any missing items must be reported to the Detention Director or his designee.

#### **5.04.5 – Pre-Employment Screening of Contractor’s Personnel**

The successful contractor will send written notification to the CCSO of potential employees including their full name, date of birth, social security number, expected date of employment, and documentation of the potential employee’s medical qualifications and appropriate licensure. The contractor’s personnel will be required to follow all CCSO security regulations and will be required to successfully pass a pre-employment security and background clearance conducted by the CCSO. Contract employees will be required to fill out a CCSO application that will be processed by the CCSO Human Resources Office. Prior to a contract employee beginning work for CCSO, the employee must first be cleared and approved in writing by the CCSO.

In the event the CCSO should become dissatisfied with any personnel provided by the Contractor, the Contractor will, upon receipt of written notice from the CCSO, exercise its best efforts to resolve the expressed concern. If such concerns cannot be resolved to the CCSO's satisfaction, the Contractor agrees to revoke the employee's right to work at the CCSO facility. The CCSO shall have the right of disapproval of any personnel hired by the Contractor and the Contractor agrees that any such person hired shall be subject to a Sheriff's Office background investigation, at the expense of the CCSO, which will be performed without delay so as not to hinder the ability of the Contractor to perform under this contract. The parties agree in the event any person terminated by virtue of the CCSO exercising the provisions of this subsection asserts a claim against the CCSO, the Contractor, or both of them, the parties will be severally liable from any cause of action, judgment, or settlement stemming from any such termination.

#### **5.04.6 – Electronic Medical Records (EMR)**

The successful contractor shall utilize the electronic medical records system that is currently in operation. Records shall be accurate, comprehensive, legible, and be sure that up-to-date medical information is maintained on each inmate under the Dentist’s care.

Medical records shall be considered confidential. Successful contractor shall ensure specific compliance with standards regarding patient confidentiality is instituted for the receipt and filing of all outside consults, emergency room visits and inpatient hospitalizations. **All medical records are the property of the CCSO.**

Hard copy of medical records will be scanned in the EMR and then filed and boxed to be sent to the CCSO Archives. All medical records shall be kept secure as required by applicable law and CCSO regulations/standards.



**5.04.7 – Financial Responsibilities**

The successful Contractor will be responsible for all costs related to inmate health care services provided to persons in the custody of the Clay County Sheriff's Office, including, but not limited to:

- Dental Care;
- All medical supplies related to Dental Care;
- Office Equipment and supplies as needed to support Dental Care and records maintenance;
- Fax and copy equipment will be provided by the CCSO, Contractor will supply copy paper;
- Medical record management;
- A Dental Assistant employed by the Contractor.

The successful Contractor will be responsible for the maintenance, repair and satisfactory working order of all dental equipment whether owned by the contractor or CCSO. If additional equipment or instruments are required by the successful contractor during the term of the agreement, it shall be the responsibility of the contractor to purchase and maintain such items at its own cost. At the end of the agreement, or upon termination, the Sheriff or County shall be entitled to purchase the equipment and instruments in the facility based upon a mutually agreed depreciation cost.

The successful contractor will at its own expense, investigate whether inmates have health or dental insurance coverage to cover the cost of any off-site services or hospitalizations. If such dental insurance coverage is present, contractor will cause the appropriate claims to be filed and will follow-up until payment or reimbursement is complete. All such reimbursement that is recovered will be reported to the CCSO and 100% reimbursement recovered will be given to CCSO.

**5.05 – Audits and Reports**

The Detention Director, or designee, will have the right to audit all services, reports and documents that pertain to the operation of the Dental Care provided by the successful contractor.

**5.05.1 – Medical Audit Reports, Meetings and Inspections**

The successful contractor will meet with the CCSO Detention Director, or designees and contract monitor on a monthly basis to discuss level and quality of services being provided and the successful contractors' compliance with the contract documents and the contractual obligations. The successful contractor shall submit to the CCSO a written monthly statistical report as may be required by the CCSO. The format, detail and content of the reports shall be approved by the CCSO.

**5.05.2 – Corrective Action Plans**

The successful contractor, when indicated, corrective action plans must be prepared and implemented within a reasonable time frame to be agreed upon between contractor and CCSO. A baseline corrective action plan must be completed and approved prior to the start of a contract.

**5.05.3 – Risk Management and Mortality Review**

The successful contractor will indicate its risk management plan and discuss its procedures for dealing with critical incidents. The plan must be approved by CCSO before contract is executed. The contractor will be responsible for establishing and providing evidence of a formal mortality review process. The CCSO's General Counsel, Detention Director, or designee, will be included in any mortality review. The CCSO General Counsel will be notified in writing with a copy of any inmate related litigation involving correctional health care received by the contractor. The contractor will not settle any inmate healthcare litigation without first contacting the CCSO General Counsel, Detention Director, or designee.

**5.05.4 – Maintenance, Safety, and Sanitation Inspections**

The successful contractor will coordinate daily and monthly maintenance, safety, and sanitation inspections of the medical areas with designated CCSO personnel. If discrepancies are found during an inspection, the contractor will make appropriate recommendations for corrections.

## **SECTION SIX PROPOSAL FORMAT AND CONTENT**

### **6.01 – Proposal Format and Content**

The CCSO discourages overly lengthy and costly Proposals, however, in order for the CCSO to evaluate Proposals fairly and completely, Proposers must follow the format set out in this RFP and provide all information requested.

### **6.02 – Introduction**

Proposals must include the complete name and address of Proposer's company and the name, mailing address, and telephone number of the person the CCSO should contact regarding the Proposal.

Proposals must confirm that the Proposer will comply with all provisions in this RFP. Proposals must be signed by a company officer empowered to bind the company. Proof of such binding authority shall be furnished as part of the Proposal. A Proposer's failure to include these items in the Proposals may cause the Proposal to be determined to be non-responsive and the Proposal may be rejected.

### **6.03 – Methodology & Management Plan for the Project**

Proposers must provide comprehensive narrative statements that set out the methodology and management plan they intend to employ and illustrate how they serve to accomplish the work as listed in Section 5 of this RFP and meet the CCSO's project deadline.

The Proposer must list any equipment which will be used to fulfill the requested services.

### **6.04 – Experience and Qualifications**

Length of time bidder has been in the business of providing similar services to those requested in this RFP; current and recent history of past performance by the Respondent of a similar nature to the performance offered in response to the RFP to include the number of existing clients and the number of retained clients for the past ten (10) years;

Any evidence submitted (letters of reference) or readily attainable regarding the quality of past performance and the reliability of responsiveness of the Respondent;

The apparent capabilities of the Respondent to perform well in the execution of its obligations under a contract with the CCSO as evidenced by its leadership and management personnel, size of organization, length of time in business, past performance, and other current contractual obligations defining the Respondents capability to undertake and successfully fulfill the obligations proposed to be undertaken by its submission of a proposal in response to this RFP.

### **6.05 – Cost Proposal**

Proposers are to submit the Cost/Fee Schedule form located in the attached forms section at the end of this document. Proposers are also requested to list any additional cost not specifically addressed in the Cost/Fee Schedule form.

### **6.06 – Evaluation Criteria**

All Proposals will be reviewed to determine if they are responsive. It is determined that in the best interest of The Clay County Sheriff's Office when awarding the bid for service(s) for this RFP, the awarded Contractor must have a proven record in the specified fields of service. This being the case, the low Proposer will not necessarily be awarded the bid. Consideration will be given to reputation, experience, and ability to comply with time constraints of this RFP, consistent with the evaluation criteria set out in Section Seven.

An evaluation may not be based on discrimination due to the race, religion, color, national origin, sex, age, marital status, pregnancy, parenthood, disability, or political affiliation of the Proposer.

A Proposal shall be evaluated to determine whether the Proposer responds to the provisions, including goals and financial incentives, established in the request for Proposals in order to eliminate and prevent discrimination in CCSO contracting without regard to race, creed, color, sex, religion, age, national origin, disability, marital status, citizenship status or any other category protected by federal, state or local statute or code.

#### **6.06.1 - Technical Qualifications:**

Evaluate the Contractor's ability based on experience, equipment and qualifications of key staff members and the Contractor's record with regard to this type of work, particularly in Clay County and in Florida.

#### **6.06.2 - Written Proposal Evaluation:**

Evaluate the Contractor's understanding of proposed services to be undertaken as addressed in the RFP. Assess how effectively the requirements for services will be addressed and assess the capabilities of the Contractor to match the scope and requirements of the RFP.

**6.06.3 - Other Factors:**

Other factors to be considered, but not limited to, are:

- (a) The ability, capacity and skill of the Proposer to perform the contract;
- (b) Whether the Proposer can perform the contract within the time specified, without delay or interference;
- (c) The character and integrity, reputation, judgment, experience and efficiency of the Proposer;
- (d) The quality of performance of previous contracts by the Proposer;
- (e) Compliance by the Proposer with requirements of the request for proposal;
- (f) Previous and existing compliance by the Proposer with laws and ordinances relating to the contract;
- (g) The solvency of the financial resources of the Proposer to perform the contract or to provide the service;
- (h) The quality, availability and adaptability of the Proposer services to the particular use required;
- (i) The ability of the Proposer to provide future service;
- (j) The number and scope of conditions attached to the bid or proposal by the Proposer.

**SECTION SEVEN  
EVALUATION CRITERIA AND CONTRACTOR SELECTION**

**THE TOTAL NUMBER OF POINTS USED  
TO SCORE THIS CONTRACT IS 100**

**7.01 – Methodology and Management Plan for the Project (15%)**

In evaluating this criterion, the Evaluation Committee will look at vendor's methodology for implementing the project as well as the management plan needed to ensure methodology is adhered to by those members identified within the staffing plan. Generally, proposals will be evaluated against the questions set out below:

- (a) Does the methodology depict a logical approach to fulfilling the requirements of the RFP?
- (b) Does the methodology match and achieve the objectives set out in the RFP?
- (c) How well has the Proposer identified pertinent issues and potential problems related to the project?
- (d) How well does the management plan support all of the project requirements and logically lead to the deliverables/tasks required in the RFP?
- (e) Is the organization of the project team clear?
- (f) How well is accountability, lines of authority, and communication completely and clearly defined?
- (g) To what extent does the Proposer already have the hardware, software, equipment, and licenses necessary to perform the contract?
- (h) Has the Proposer gone beyond the minimum tasks necessary to meet the objectives of the RFP?
- (g) Is the Proposal practical, feasible, and within acceptable hourly rates?
- (h) How well have any potential problems been identified?

**7.02 – Experience and Qualifications (20%)**

Proposals will be evaluated against the questions/criteria set out below:

Questions regarding personnel:

- (a) Do the individuals assigned to the project have experience providing services to Jail Facility's of similar size to the CCSO?
- (b) How extensive is the applicable education and experience of the personnel designated to work on the project?

Questions regarding the company:

- (c) How long have you, or your company, provided dental services?
- (d) How successful is the general history of the company regarding timely and successful completion of projects and service contracts?
- (e) What are similar projects your company has completed in the last five years?

**7.03 – Contract Cost (65%)**

The lowest cost Proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other Proposals will be determined through the method set out in Section 2.11.

## **APPENDIX A: FORMS**

1. W-9 Form, First Page
2. Form 2 - RFP Authorized Signature
3. Proposal Submittal Form
4. Qualifications Statement Form
5. Non-Collusive Affidavit
6. Public Entity Crimes Statement Form
7. Drug Free Workplace Form
8. Indemnification/Hold Harmless Form
9. Insurance Requirements
10. Reference List Form
11. Cost/Fee Schedule

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|--|--|--|
| <b>Form W-9</b><br>(Rev. January 2011)<br>Department of the Treasury<br>Internal Revenue Service | <b>Request for Taxpayer<br/>         Identification Number and Certification</b> | <b>Give Form to the<br/>         requester. Do not<br/>         send to the IRS.</b> |
|--|--|--|

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|---|---|---|
| Print or type<br>See Specific instructions on page 2. | Name (as shown on your income tax return)   |   |
|   | Business name/disregarded entity name, if different from above  |   |
|   | Check appropriate box for federal tax classification (required): <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate |   |
|   | <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶  |   |
|   | <input type="checkbox"/> Other (see instructions) ▶   |   |
| Address (number, street, and apt. or suite no.)       |   | Requester's name and address (optional) |
| City, state, and ZIP code                             |   |   |
| List account number(s) here (optional)                |   |   |

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| <b>Part I Taxpayer Identification Number (TIN)</b>   |   |                                       |  |  |  |   |  |  |  |   |  |  |  |  |  |   |  |  |  |  |  |  |  |  |
| Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> on page 3. |   |                                       |  |  |  |   |  |  |  |   |  |  |  |  |  |   |  |  |  |  |  |  |  |  |
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|   |  |
|---|--|
| <b>Part II Certification</b>  |  |
| Under penalties of perjury, I certify that:   |  |
| 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and  |  |
| 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and   |  |
| 3. I am a U.S. citizen or other U.S. person (defined below).  |  |
| <b>Certification instructions.</b> You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4. |  |

|                  |                            |        |
|------------------|----------------------------|--------|
| <b>Sign Here</b> | Signature of U.S. person ▶ | Date ▶ |
|------------------|----------------------------|--------|

**General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

**Purpose of Form**

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

**Note.** If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

**Special rules for partnerships.** Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.



**FORM 2**

**REQUEST FOR PROPOSAL AUTHORIZED SIGNATURE**

**The undersigned person, by the undersigned's authorized signature affixed hereon, warrants that:**

1. The undersigned is an authorized representative of the Contractor's company and the enclosed Proposal is submitted on behalf of the Consulting Contractor company.
2. The undersigned has carefully reviewed all the materials and data provided on the Contractor company's Proposal on behalf of the company, and, after specific inquiry, believes all the material and data to be true and correct.
3. The Proposal offered by the Contractor's company is in full compliance with the Request for Proposal requirements set forth in this Request for Proposal.
4. The Contractor's company authorizes the CCSO, its staff or consultants to contact any of the references provided in the Proposal and specifically authorizes such references to release either orally, or in writing, any appropriate data with respect to the Consulting Contractor's company offering this Proposal.
5. The undersigned has been specifically authorized to issue a contract in full compliance with all requirements and conditions as set forth in this Request for Proposal.
6. If this Proposal is accepted, contracts will be issued as negotiated in a format acceptable to the CCSO in form and content.
7. Each Proposal submitted by the Proposer shall contain this form with the **original** signature of authorized representative.

\_\_\_\_\_  
Name of Company

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Type or Printed Name of Authorized Representative

\_\_\_\_\_ Title \_\_\_\_\_ Date

**PROPOSAL SUBMITTAL FORM**

Company Name

Telephone

Home Office Address

City, State & Zip

Address: Office Servicing Clay County, other than above

Name/Title of CCSO Representative  
Telephone

Fax Number

Email Address

The undersigned attests to his/her authority to submit this Proposal and to bind the Contractor herein named to perform as per contract, if the Contractor is awarded a Contract by the CCSO.

The undersigned further certifies that he/she has read the Request for Qualifications, Terms and Conditions, Insurance Requirements and all other documentation relating to this request and this Proposal is submitted with full knowledge and understanding of the requirements and time constraints noted herein.

Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_ Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_  
Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_ Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_

Signature

Date

*Proposal Submittal Form - THIS PAGE MUST BE COMPLETED & SUBMITTED WITH PROPOSAL*

**QUALIFICATIONS STATEMENT FORM**

The undersigned certifies under oath the truth and correctness of all statements and all answers to questions made hereinafter:

**SUBMITTED TO:** Clay County Sheriff's Office  
Purchasing Manager  
901 North Orange Avenue  
Green Cove Springs, FL 32043

**CHECK ONE:**  
 Corporation  
 Partnership  
 Individual  
 Joint Venture  
 Other

**SUBMITTED BY:**  
NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
PRINCIPLE OFFICE: \_\_\_\_\_

State the true, exact, correct and complete legal name of the partnership, corporation, trade or fictitious name under which you do business and the address of the place of business.

The correct name of the Proposer is:  
\_\_\_\_\_

The address of the principal place of business is:  
\_\_\_\_\_

If the Proposer is a corporation, answer the following:

a. Date of Incorporation:  
\_\_\_\_\_

b. State of Incorporation:  
\_\_\_\_\_

c. President's Name:  
\_\_\_\_\_

d. Vice President's Name:  
\_\_\_\_\_

e. Secretary's Name:  
\_\_\_\_\_

f. Treasurer's Name:  
\_\_\_\_\_

g. Name and address of Resident Agent:  
\_\_\_\_\_

If Proposer is an individual or partnership, answer the following:

a. Date of Organization:  
\_\_\_\_\_

b. Name, address and ownership units of all partners:  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_

c. State whether general or limited partnership:

\_\_\_\_\_

If Proposer is other than an individual, corporation or partnership, describe the organization and give the name and address of principals:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

If Proposer is operating under fictitious name, submit evidence of compliance with the Florida Fictitious Name Statute.

How many years has your organization been in business under its present business name?

\_\_\_\_\_

Under what other former names has your organization operated?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**ACKNOWLEDGEMENT**

State of Florida  
County of \_\_\_\_\_

On this the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_, before me, the undersigned Notary Public of the State of \_\_\_\_\_, personally appeared \_\_\_\_\_ and (Name(s) of individual(s) who appeared before notary) whose name(s) is/are Subscribed to the within instrument, and he/she/they acknowledge that he/she/they executed it.

NOTARY PUBLIC  
SEAL OF OFFICE:

\_\_\_\_\_  
NOTARY PUBLIC, STATE OF \_\_\_\_\_

\_\_\_\_\_  
(Name of Notary Public: Print, stamp, or type as commissioned)

\_\_\_\_ Personally known to me, or \_\_\_\_ Produced Identification: \_\_\_\_\_ **DID** take an oath, or **DID NOT** take an oath  
*Qualifications Statement Form - THIS PAGE MUST BE COMPLETED & SUBMITTED WITH PROPOSAL*

**NON-COLLUSIVE AFFIDAVIT**

State of \_\_\_\_\_

County of \_\_\_\_\_

\_\_\_\_\_ being first duly sworn, deposes and says that:

1. He/she is the \_\_\_\_\_, (Owner, Partner, Officer, Representative or Agent) of \_\_\_\_\_ the Proposer that has submitted the attached Proposal;
2. He/she is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;
3. Such Proposal is genuine and is not a collusive or sham Proposal;
4. Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer, company, or person to submit a collusive or sham Proposal in connection with the Work for which the attached Proposal has been submitted; or have in any manner, directly or indirectly sought by agreement or collusion, or have in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference with any Proposer, company, or person to fix the price or prices in the attached Proposal or of any other Proposer, or to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Proposer, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposal Work.

Signed, sealed and delivered in the presence of:

\_\_\_\_\_  
\_\_\_\_\_

By: \_\_\_\_\_

\_\_\_\_\_  
(Printed Name)

\_\_\_\_\_  
(Title)

**ACKNOWLEDGEMENT**

State of Florida  
County of \_\_\_\_\_

On this the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_, before me, the undersigned Notary Public of the State of \_\_\_\_\_, personally appeared \_\_\_\_\_ and (Name(s) of individual(s) who appeared before notary) whose name(s) is/are Subscribed to the within instrument, and he/she/they acknowledge that he/she/they executed it.

NOTARY PUBLIC  
SEAL OF OFFICE:

\_\_\_\_\_  
NOTARY PUBLIC, STATE OF \_\_\_\_\_

\_\_\_\_\_  
(Name of Notary Public: Print, stamp, or type as commissioned)

\_\_Personally known to me, or \_\_Produced Identification: \_\_\_\_\_ DID take an oath, or DID NOT take an oath.

**PUBLIC ENTITY CRIMES STATEMENT FORM**

A person or affiliate who has been placed on the State of Florida’s convicted vendor list following a conviction for a public entity crime may not submit a Proposal on a contract to provide any goods or services to a public entity, may not submit a response on a contract with a public entity for services in the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a Contractor, Supplier, Sub-Contractor, or Contractor under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in **Section 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.**

I, \_\_\_\_\_, being an authorized representative of the  
company of

\_\_\_\_\_, located at City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_, have read and understand the contents of the  
Public Entity Crime Information and of this formal RFP package, hereby submit our Proposal  
accordingly.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Federal ID#: \_\_\_\_\_

**DRUG FREE WORKPLACE FORM**

Preference shall be given to business with drug-free workplace programs. Whenever two or more Proposals, which are equal with qualifications and service, are received by the CCSO for the procurement of commodities or contractual services, a Proposal received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. In order to have a drug-free workplace program, your company shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the action that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under an RFP, a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that as a condition of working on the commodities or contractual services that are under RFP, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by an employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this company complies fully with the above requirements.

Concur \_\_\_\_\_ Variance \_\_\_\_\_

\_\_\_\_\_  
Date

\_\_\_\_\_  
Contractor's Signature

**INDEMNIFICATION/HOLD HARMLESS FORM**

The elected company shall (if required by CCSO) defend, indemnify and hold the CCSO, the CCSO's representatives or agents, and the officers, directors, agents, employees, and assign of each harmless for and against any and all claims, demands, suits, judgments, damages to persons or property, injuries, losses or expenses of any nature whatsoever (including attorneys' fees at trial at appellate level) arising directly or indirectly from or out of any negligent act or omission of the elected company, its Sub-contractors and their officers, directors, agents or employees; any failure of the elected company to perform its services hereunder in accordance with generally accepted professional standards; any material breach of the elected company's representations as set forth in the Proposal or any other failure of the elected company to comply with the obligations on its part to be performed under this contract.

Concur \_\_\_\_\_ Variance \_\_\_\_\_

I, \_\_\_\_\_, being an authorized representative of the company of

\_\_\_\_\_ located at City \_\_\_\_\_

\_\_\_\_\_, State \_\_\_\_\_, Zip Code \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_.

Having read and understood the contents above, hereby submit accordingly as of this

Date, \_\_\_\_\_, 20\_\_\_\_\_.

\_\_\_\_\_  
Please Print Name

\_\_\_\_\_  
Signature

This signed document shall remain in effect for a period of one (1) year from the date of signature of for the contract period, whichever is longer.



## **INSURANCE REQUIREMENTS**

The successful Proposer, upon being awarded the contract and before commencing any work, shall provide insurance and furnish the CCSO with a Certificate of Insurance as required by federal, state, and local guidelines and meeting the following minimum type and coverages:

Commercial General Liability including Products and Completed Operations, Personal and Advertising Injury, Fire Damage, and Medical Expense:

1. Each Occurrence \$1,000,000
2. General Aggregate \$1,000,000

Commercial Automobile Liability:

1. \$1,000,000 combined bodily injury/property damage
2. Minimum limits for all additional coverages as required by Florida Law

Workers Compensation as required by Florida Statutes.

Employers Liability

1. Each Accident \$100,000
2. Disease-Policy \$500,000
3. Disease-Each Employee \$100,000

Professional Liability:

1. Each Occurrence \$1,000,000

**REFERENCE LIST FORM**

Proposer shall submit as a part of the proposal package, business references with name of the business, address, contact person, and telephone number that have utilized the services being proposed to the CCSO. The CCSO reserves the right to contact any of the personnel of the references provided.

Name: \_\_\_\_\_ Name: \_\_\_\_\_

Address: \_\_\_\_\_ Address: \_\_\_\_\_

Contact: \_\_\_\_\_ Contact: \_\_\_\_\_

Telephone No.: (\_\_\_\_) \_\_\_\_\_ Telephone No.: (\_\_\_\_) \_\_\_\_\_

Name: \_\_\_\_\_ Name: \_\_\_\_\_

Address: \_\_\_\_\_ Address: \_\_\_\_\_

Contact: \_\_\_\_\_ Contact: \_\_\_\_\_

Telephone No.: (\_\_\_\_) \_\_\_\_\_ Telephone No.: (\_\_\_\_) \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact: \_\_\_\_\_

Telephone No.: (\_\_\_\_) \_\_\_\_\_

**COST/FEE SCHEDULE**

**Cost Proposal to CCSO**

In accordance with your RFP B20-003 and subject to all conditions thereof, I, the undersigned, hereby propose to provide the requested services at the following prices:

Price: \_\_\_\_\_ Dental Services billed per Extraction.

Price: \_\_\_\_\_ Monthly Administrative fee for the initial assessment of inmates and the costs for the Dental Assistant

Price: \_\_\_\_\_ Emergency Services billed as an afterhours visit.

**Certifications to CCSO**

I, the undersigned, hereby certify that I shall:

- a. comply with the laws of the State of Florida;
- b. comply with the applicable portion of the Federal Civil Rights Act of 1964,
- c. comply with the Equal Employment Opportunity Act and the regulations issued thereunder by the federal government,
- d. comply with the Americans with Disabilities Act of 1990 and the regulations issued thereunder by the federal government,
- e. comply with all terms and conditions set out in this RFP and, if awarded, the resulting contract,
- f. affirm, as a condition precedent to award, that the Bid submitted was independently arrived at, without collusion, under penalty of perjury, and
- g. keep this offer open and valid for at least 90 days after bid opening.

**Ancillary Fees, Administration, or Value Added Services**

I, the proposer, request the CCSO’s consideration of the following additional fees. Further, I affirm that no additional fees, unless listed below and specially incorporated into a future agreement between myself and the CCSO, shall be charged to the CCSO under a potential contract.

I, the proposer, request the CCSO’s consideration of the following additional fees. I affirm that no additional fees, unless listed below and specially incorporated into a future agreement between myself and the CCSO, shall be charged to the CCSO under a potential agreement.

| Description of Service | Amount | Basis for Billing |
|------------------------|--------|-------------------|
|                        |        |                   |
|                        |        |                   |
|                        |        |                   |
|                        |        |                   |

\_\_\_\_\_  
Print Name and Title

\_\_\_\_\_  
Signature and Date